

**Company Profile** 

### CEO Message

## An advertising agency sensitive to the specific needs of the amusement industry

## Our role is to contribute to the growth and development of our clients

Gendai Agency Inc. was founded in April 1995 as an agency specializing in amusement industry advertising. Ever since, as trailblazers in the industry, we have strived as a team toward our goal of building the company into an entirely unique presence in the field.

Ever since listing our shares on the Tokyo Stock Exchange in September 2004, we have defined our business domain as "contribution to clients' business development and enhancement through the provision of support to bolster performance and assistance in the implementation of strategies to attract customers."

Our services do not only involve the provision of simple one-off advertisements in a certain media category—we provide comprehensive proposals developed based on strategies to attract customers. Our proposals take the form of consumer communications strategies created from optimal mixes of online and mass media advertising, newspaper flyers, sales promotions, and so on, all tailored to clients' circumstances, the regions they operate in, and their particular business category. To ensure successful implementation of communications strategies that feature a high degree of originality, we provide a one-stop service with full oversight covering everything from planning and production to execution.

#### Achieving greater efficiency through concentration of business resources We aim to become a driving force behind the creation of nextgeneration business models and services

Our sustained focus on a single field over the more than 30 years since our founding has allowed us to develop mechanisms that facilitate a high level of efficiency, and our speed, precision, creativity, and superior capabilities in the fields of planning and production are largely a result of these.

Over the years, we have worked to further polish and enhance our systems to enable us to deliver advertising plans that exceed clients' expectations in terms of both speed and quality.

Now we are leveraging this foundation of expertise we have built up to develop a large number of new business models and tools to meet the needs of clients operating in a diverse range of industries.

#### Responding flexibly to rapidly changing times Toward a more transformative organizational structure

In recent years, the environment surrounding the company is changing rapidly and drastically. In order to respond flexibly to changes in the environment and achieve sustainable growth, we have been actively pursuing M&A and new business development, diversifying the industries and business categories we cover, and reforming our organization.

To take on further challenges in the future, under the new management structure we will expand the rational structure developed in the advertising business to various fields, and work to challenge and develop new fields.

We will continue to grow with more clients and support their business development.

April 2025 CEO Katsutoshi Oshima

## Company Profile

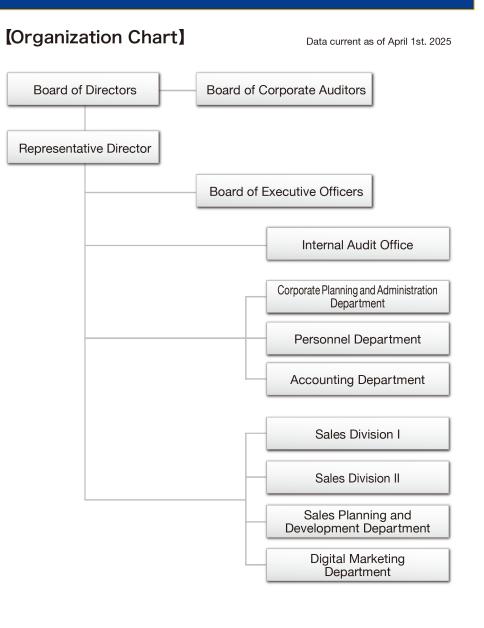
| Company name  | GENDAI AGENCY INC.<br>https://www.gendai-a.co.jp   |  |
|---|--|--|
| Location of head offices                            | 29 Fl., Tokyo Opera City Bldg.,<br>3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo<br>163-1429 Japan   |  |
| Established   | April 1995   |  |
| Capital   | ¥100 million   |  |
| Shares issued & outstanding                         | 12,300,000 shares  |  |
| Business activities                                 | Planning and production of advertising and promotions  |  |
| Consolidated subsidiaries                           | U and U Inc. (Advertisement planning, media slot sales)  |  |
|   | Julia Japan Inc. (Video and Web contents production)   |  |
|   | Zealnet Inc. (Planning and production of ads, etc.)  |  |
|   | Press A Inc. (Operation of customer referral support media)  |  |
|   | Land Support Inc. (Leasing of real estate and office brokerage)  |  |
|   | Arc Inc. (Research and development for new service and new business model)   |  |
|   |  |  |
| Number of employees                                 | Gendai Agency Group: 207; GENDAI AGENCY INC.: 139<br>*Data current as of March 31, 2025  |  |
| Branch office                                       | East Japan branch, Sendai office, Kanto branch, Sapporo  |  |
| Iocations<br>*Data current as of April<br>1st, 2025 | office,Kanto 2nd branch,Tokai branch,Matsumoto office,<br>Shizuoka office,Kansai branch,West Japan branch,<br>Hiroshima office,Kagoshima office(12 locations nationwide) |  |
|   |  |  |

| Directors and auditors          | *Data current as of June 25, 2025   | 5 |
|---------------------------------|---|---|
| Representative Director and CEO | Katsutoshi Oshima   |   |
| Director and CFO                | Masato Morozumi   |   |
| Director and CHO.CCO            | Yoshiaki Kuroko   |   |
| Director                        | Masataka Yamamoto   |   |
| Outside Director                | Masaki Tasaka<br>(Chairperson, p-ban.com Corp.)   |   |
| Outside Director                | Tatsunari Taniguchi<br>(Executive President, CEO & Representative<br>Director, SECURE, Inc.)  |   |
| Standing Auditor                | Yoshiaki Adachi   |   |
| Auditor                         | Kenji Takano  |   |
| Auditor                         | Toru Takaoka  |   |
| Auditor                         | Shinji Isshiki Sapporo office   |   |
|                                 | Sendai office<br>Matsumoto office<br>Matsumoto office<br>Hiroshima office<br>t Japan branch<br>Hiad office<br>Tokai branch<br>Kansai branch<br>Shima office |   |

### History • Organization Chart

#### [History]

| Feb.1994. | Launched advertisement business with a private company named<br>Gendai koukokusha.<br>(founded by Masataka Yamamoto)  |
|-----------|---|
| Apr.1995. | Established an advertisement firm, Gendai koukokusha, with capital of 10 million yen and opened an office at Hachioji cit., Tokyo.  |
| Mar.1997. | Began establishing business bases in major cities nationwide starting with establishment of the Tohoku Branch (now called Sendai Office)  |
| Aug.2003. | Changed the trade name to GENDAI AGENCY INC.  |
| Sep.2004. | Listed on JASDAQ (Currently listed on Standard Market of Tokyo Stock Exchange)  |
| Feb.2006. | Established Land Support Inc. to offer a support service for clients' seeking to acquire land to open pachinko parlor sites.  |
| Jul.2010. | Acquired 100% of issued shares of Julia Japan Inc. and made it a subsidiary company.  |
| Jan.2012. | Established Zealnet Inc. (currently a consolidated subsidiary) to plan and develop ad systems, etc.   |
| Mar.2014. | Acquired all the shares issued and outstanding of U and U Inc.<br>(currently a consolidated subsidiary) to make it a wholly owned<br>subsidiary with the aim of offering advertising services in the<br>health food mail order industry, etc. |
| Oct.2016. | The head office was relocated to Shinjuku-ku, Tokyo (3-20-2, Nishi-Shinjuku, Shinjuku-ku), from Hachioji, Tokyo (Azumacho 9-8, Hachioji).   |
| Nov.2016. | Established Arc Inc. (currently a consolidated subsidiary).   |
| Mar.2021. | Acquired all the shares issued and outstanding of Press A Inc.<br>and made it a subsidiary company (currently a consolidated<br>subsidiary)   |
|           |   |



#### **Basic Philosophy**

We engage in activities aimed at supporting the earnings growth and advancement of our client companies through innovation and imagination, through which we hope to contribute to the creation of a richer, fuller society.

#### **Group Management Principles**

- We aim to become a company that client companies can rely on as a partner who helps them to realize their communication strategies.
- 2 We will continue to take on the challenge of developing new business models and tools that go beyond the bounds of the advertising business.
- 3 We will always strive to offer optimal services with sincerity and passion.

#### **Code of Conduct**

 Legal Compliance
 As an integral member of society in the areas where we do business, we engage in business activities that are sound, highly transparent, and in strict compliance with the law.
 Focus on Shareholders
 Customer Satisfaction
 Customer Satisfaction

Respect for We value the ambitions and capabilities of every one of our employees, and we strive to provide fair working conditions and an environment conducive to doing good work.

We provide optimal advertising services to support clients' strategies to attract customers.

# Elements needed to propose advertising plans to attract customers to various facilities

Based on our expertise in attracting customers to various facilities obtained through industry specialization and nationwide expansion, we offer a variety of advertising services with a high degree of mobility.

| Fusion of digital and analog                              | Offer services that take advantage of both digital and analog features in order to attract more customers.   |  |
|---|--|--|
| Know-how to attract<br>customers to various<br>facilities | For over 30 years since its founding, the company has specialized in offering support to attract customers to various facilities.                      |  |
| Nationwide business<br>locations                          | Focus on area-based marketing, covering both national and local areas  |  |
| High mobility   | Provide one-stop service covering everything from planning to<br>implementation by establishing a production and execution system within<br>the Group. |  |

### Service Overview

In order to provide effective services to attract customers to various facilities, we are working to develop media utilizing both digital and analog features and enhance our lineup.



#### **GENDAI AGENCY INC.**

#### 29 Fl., Tokyo Opera City Bldg., 3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-1429 Japan

| Sales Offices   | Address   | Sales Offices     | Address   |
|---|---|-------------------|---|
| East Japan branch   | an branch Utsunomiya Otsuka Building 9F, 2-4-3 Higashi-<br>shukugo, Utsunomiya-shi, Tochigi Pref. |                   | Daidou Seimei Matsumoto Building 8F, 1-3-10<br>Honjo, Matsumoto-shi, Nagano Pref.       |
| Sendai office   | i office Azalia Hills 5F, 3-4-1 Tsutsujigaoka,<br>Miyaginoku,Sendai-shi, Miyagi Pref.             |                   | Kawamura Building 2F, 9-1 Denma-cho, Aoi-ku,<br>Shizuoka-shi, Shizuoka Pref.            |
| Kanto branch  | nto branch Kanda21 Building 2F, 2-2 Kandatacho, Chiyoda-ku, Tokyo                                 |                   | Namba Arena Building 9F, 1-13-8 Namba-naka,<br>Naniwa-ku, Osaka-shi, Osaka Pref.        |
| Sapporo office  | Odori Bus Center Building 5F, 1-5 Minami 1-jo<br>Higashi, Chuo-ku, Sapporo-shi, Hokkaido          | West Japan branch | Hakko Fukuoka Building 4F, 8-31 Tsunaba-machi,<br>Hakata-ku, Fukuoka-shi, Fukuoka Pref. |
| Kanto 2nd branch 29 FI., Tokyo Opera City Bldg.,<br>3-20-2 Nishi-Shinjuku, Shinjuku-ku, Tokyo |   | Hiroshima office  | Otemachi Square 4F, 2-8-1 Ote-machi, Naka-ku,<br>Hiroshima-shi, Hiroshima Pref.         |
| Tokai branch  | Yahagi Higasisakura Building 4F, 2-10-1<br>Higashisakura, Higashi-ku, Nagoya-shi, Aichi Pref.     | Kagoshima office  | Soft max Building 6-C, 12-11 Kajiya-cho,<br>Kagoshima-shi, Kagoshima Pref.              |

June.2025